Subject: Good news: you can now save money with solar panels!

Dear sir/madam,

More and more people are saving money by opting for solar panels. Are you going to join?

## Your home is ideally suited for solar panels

That's great news! Because we are offering you the opportunity to connect your home to

4,6,8 or 10 solar panels. You won’t have to do it yourself of course. Ecorus is the specialist in solar panels and does everything for you on behalf of Haag Wonen.

## The installation costs nothing and your electricity costs will be reduced.

You pay €3.30 service costs for each solar panel, every month. Solar panels generate sustainable electricity, which you then no longer need to purchase from your energy supplier. As a result, your energy bill will be reduced – with the same usage – and you save money. In short, a fantastic deal!

## Want to know how much you can save?

Your home can be connected to 4,6,8 or 10 solar panels. Below you can see how much you can save.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Number of solar panels** | **4 panels provide****1479 kWh per year** | **6 panels****provide 2219 kWh per year** | **8 panels****provide 2958 kWh per year** | **10 panels****provide 3698 kWh per year** |
| Savings on energy costs peryear | € 438 | € 657 | € 876 | € 1095 |
| Return costs | € 119 | € 179 | € 238 | € 298 |
| Service fee per year | € 159 | € 238 | € 318 | € 397 |
| Savings per year | € 160 | € 240 | € 320 | € 400 |

\*This calculation was made on the basis of the average electricity price with the largest energy suppliers. Currently this is €0.30 per kWh.

## Do you also want to:

* Save on energy costs
* Be less dependent on price increases with energy suppliers?
* See your electricity meter go down?
* Do good for the environment?

## Then choose solar panels! Here's what you need to do:

Apply to Ecorus. There are 3 ways to do this:

* Go to the website [www.zonnighaagwonen.nl](http://www.zonnighaagwonen.nl/) and fill in the registration form;
* Complete the letter of agreement and return it free of charge in the enclosed self-addressed envelope (no stamp required);
* Call Ecorus on +31 (0)85 130 67 20 and register with an employee.

## Would you like to know more?

See the flyer, the questions and answers or go to [www.zonnighaagwonen.nl.](http://www.zonnighaagwonen.nl.o/)

You can also call +31(0)85 130 67 20 or send an email to haagwonen@ecorushome.com.

With kind regards, Marco van den Ende Haag Wonen

**Questions and answers about solar panels**

# Please read prior to installation

## Solar panels…how does it actually work?

Solar panels convert light from the sun into electricity. Inverters convert the solar power into power for your devices. The power enters your meter cupboard via a cable. Is it light outside? Then the power goes directly to your devices via your meter cupboard. Power that you do not use immediately goes to the electricity grid. Do you need power when it's dark? Then you can retrieve power from the electricity grid.

## I want solar panels. How can you apply?

Register with Ecorus at [www.zonnighaagwonen.nl](http://www.zonnighaagwonen.nl/). You can also call +31 (0)85 130 67 20 or fill in the letter of agreement and send it signed and completed, free of charge to Ecorus with the self-addressed envelope. After receiving this letter, you can also be contacted by an Ecorus employee.

## What do I do with the agreement?

We need your approval. Otherwise, we will not be able to connect your home to solar panels. Return the letter of approval, completed and signed, free of charge. This can be done in the envelope enclosed with the letter.

## Do I save more on my energy bill than paying monthly for solar panels?

Yes. The savings on your energy bill through power generated by solar panels outweighs your service costs. If your power consumption remains the same.

*Please note: no rights can be derived from the expected savings. Your savings depend on your personal power consumption and how much you pay for this. The costs you pay to your energy supplier can be found on your annual invoice.*

## If I want to go ahead with this, when can I get solar panels?

One week after the registration deadline, we will see if your neighbours also want solar panels. Then we make a schedule for the installation.

## When do I start paying for the solar panels?

The first month after the installation is ready, you will start to pay for the use of the solar panels. So, for example, if the solar panels are ready for use in November, you will pay as of December**.**

## How is the number of solar panels that fit on my roof determined?

Ecorus calculates how many solar panels fit on the roof. They take into account skylights, pipes or

other things on the roof. They also look at the shade that might fall on the solar panels due to trees, for example. Based on this data, it is determined how many solar panels fit on the roof and how they will generate the most energy.

## Is solar power safe?

The materials used comply with safety regulations and have a CE label. This makes solar panels as safe as any other household electrical appliance in your home.

## Do the solar panels or inverters release radiation?

No, solar panels or inverters do not produce radiation.

## Who is Ecorus?

Ecorus has been helping housing corporations implement their sustainability plans for more than 10 years. We want as many tenants as possible to benefit from solar power.

# During installation

## What should be done in my home?

Ecorus places the solar panels on the roof. The installation starts in your meter cupboard and the installer pulls a cable to the roof. The Ecorus installer will be working on this for a maximum of four hours. After the installation, you will immediately get an explanation of how everything works and how you can see what you are going to save.

# After the installation

## How do I track power output?

The Eleena solar meter has a display which shows you the performance of the installation. You can see, among other things, the daily output of the solar panels, as well as the output of the solar panels since the time of installation. The operation of the solar panels is continuously measured and monitored remotely by an automatic monitoring system. If the system notices that your solar panels are producing less than expected, a notification is automatically sent to Ecorus. They will then contact you for a service. You can also see how much power your solar panels generate every day with the Eleena solar meter. The Eleena solar meter can be downloaded as an app on your mobile phone or tablet. Two weeks after installation, you can view the output online. To do this, you will receive login details by email.

## Can I start saving on my energy bill right away?

Yes, you can! If you want to start saving on your energy bill straightaway, you can reduce your monthly amount immediately after installation through your energy supplier. You can also choose not to change the monthly amount. You will then receive money back from your energy supplier at the end of the year – with the same usage.

## What if I use more power than the solar panels generate?

Then you simply purchase the remaining electricity from your energy supplier. This way you always

have the power you need.

## What if I use less power than the solar panels generate?

Then the savings on your energy bill may be slightly lower.

## Do I need to clean the solar panels?

No, that is not necessary. The special protective layer keeps the panels clean. You should not clean the solar panels. You can check the operation of the panels yourself via the Eleena Sun Meter. Ecorus also monitors the output of the solar panels. Ecorus will contact you if the output changes unexpectedly.

## What happens if I move?

If you move, the panels will remain with the property and the next tenant will be able to use them. When the rental agreement for your home ends, your agreement for the solar panels will also end.

## Why can Haag Wonen offer the solar panels at such an affordable price?

Through Haag Wonen you can have solar panels installed, without having to buy them yourself. Because we install many panels at the same time, we are able to do so at a very competitive price.